



# Discover Deltapath<sup>®</sup>

A Specialty Communications Provider





# Deltapath

is a specialty unified communications (UC) provider focused on digital transformation and diversification

Our core business provides different industries, large enterprises (LE), and small to midsize businesses (SMB) fully integrated cutting-edge communication and collaboration solutions focused on improving agility, workflow, productivity, and employee and customer experience.

Deltapath is also an upstream provider offering communication platform technology to telecom

managed service providers and other cloud companies seeking to add unified communications into their service offerings.

Our team of experts includes system architects, developers, and support engineers committed to providing exceptional service and support to our customers. In addition, we insist on working closely with companies to understand their challenges and continue to evolve our solutions to solve their business problems.



## 3 Critical Areas

Deltapath goes beyond other UC companies by specializing in 3 areas



### ***Interoperability Powers Customer***

Interoperability is a vital part of Deltapath's best-in-breed technology approach. It allows customers to handpick solutions, applications, and different brands of endpoints so they have the tools they require to operate at their highest potential. We do the rest to ensure these disparate systems work together. Put another way, our customers are never pressured to purchase products from a single vendor. Instead, they can adopt solutions from numerous vendors and integrate them with Deltapath's UC platform. Our UC platform also allows businesses to work with various devices, including desktop computers, laptops, tablets, smartphones, and other mobile devices. As a result, our customers can access UC features and tools from any device and location, helping them establish a modern workplace that can accommodate office workers, remote workers, and field workers.



### ***Multiple Verticals Expands Our Offerings***

Deltapath designed and built its platform with REST API in the framework. This enables us to integrate quickly with different applications in different industry verticals. In addition, our aptitude allows us to create products and services tailored to various industries and companies that integrate seamlessly. Plus, our experience in numerous verticals enables us to apply insights and best practices from one industry to another to create leading innovations and better business solutions. Lastly, Deltapath customers experience increased productivity, better customer experience, and additional revenue streams by having a well-integrated communication stack.





## A UCaaS Service Business Empowers Cloud Companies

UCaaS is a growing market suitable for businesses of all sizes. Deltapath is actively helping carriers, managed service providers, telecom resellers, and other companies expand their portfolio of services and provide more value to their customers. Once a company decides to enter the UCaaS space, Deltapath offers a carrier-grade platform and white-labeled mobile and desktop applications to allow companies to leverage our services but under their brand.



*David Liu*  
Founder and CEO

### Other Key Takeaways

1. Our proprietary flagship technology, Deltapath UC Platform, is built from the ground up. That means we own the technology, and all changes and upgrades are completed in-house.
2. A single-user interface is offered to our customers to make their experience seamless and to reduce application switching, which negatively impacts workflow and increases employee fatigue.
3. Deltapath supports countless End-of-Life (EOL) and End-of-Support (EOS) endpoints from different brands to increase the lifespan of company assets and decrease the number of endpoints in landfills before their time.
4. Even if companies do not migrate to our platform, they can improve their applications by embedding new features and capabilities with our application programming interfaces (API). We enjoy helping developers focus their time on innovating by decreasing their need to create code from scratch.

# ◆ A Deployment Option for Every Company

Whether you are a small business that lacks the staff and resources to maintain and support an on-premise UC or a large enterprise seeking to integrate your UC services across multiple geographic locations, we have a cloud solution for you.

Privately host our cloud solution on your network for a secure and reliable solution. This solution is ideal for organizations that do not have internet due to security risks and organizations that cannot move data offsite due to compliance regulations.

Alternatively, move your communication infrastructure into the cloud with Deltapath for a more agile and scalable solution. A hybrid approach can also be adopted with our Bring Your Own Carrier offering.

If you prefer an on-premises solution, Deltapath has its purpose-built server appliance. It is explicitly designed to operate the Deltapath UC software with built-in redundancy on power, storage, and high availability clustering.



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## Contact Us

For more information about Deltapath's offerings, contact your Deltapath sales representative or an authorized reseller.

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